

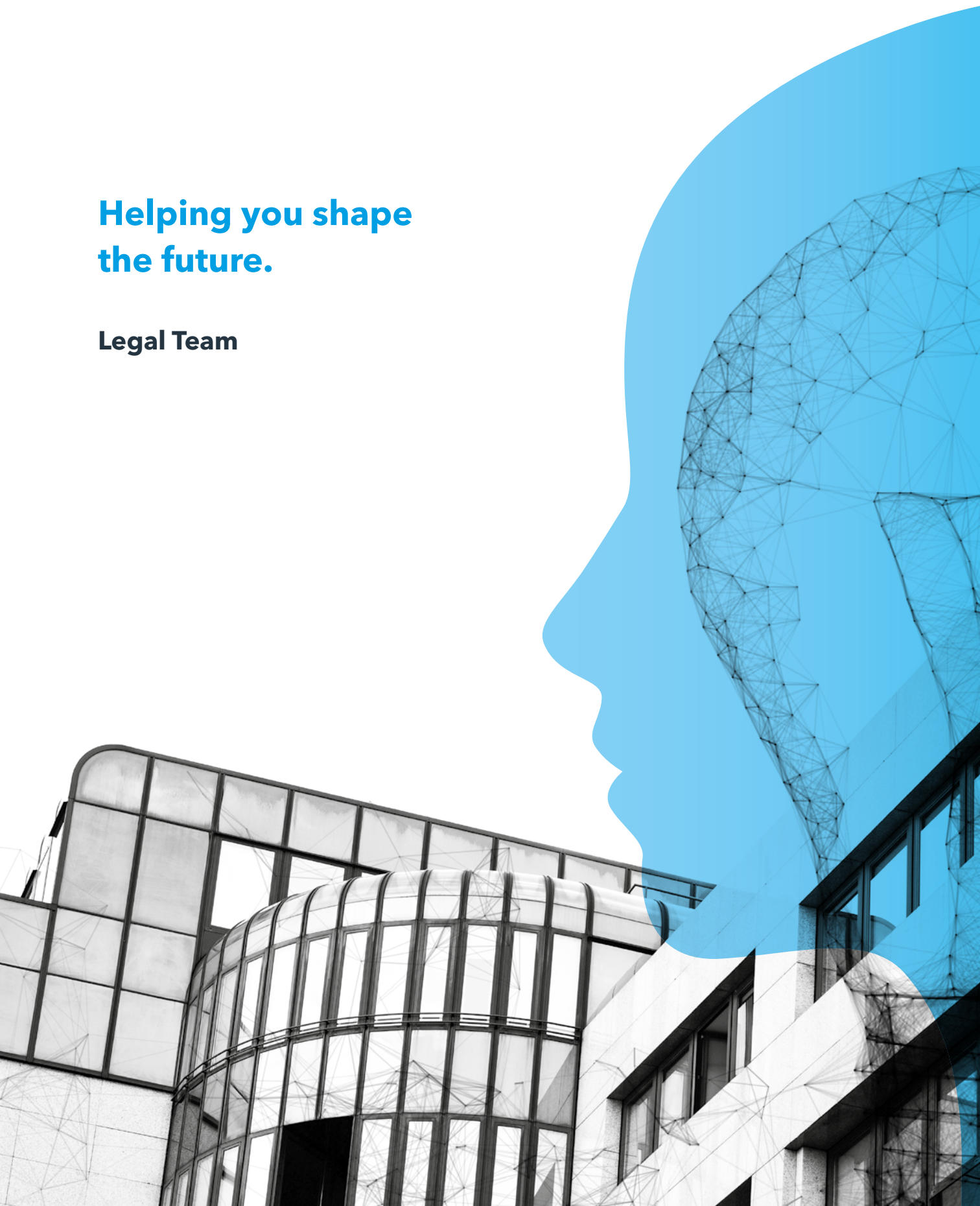


**MAIWALD**

INTELLECTUAL  
PROPERTY

**Helping you shape  
the future.**

**Legal Team**





## Awards

Maiwald is ranked among the best law firms in Germany in almost all rankings. Both nationally and internationally, our lawyers are among the best in their field. Our pragmatic approach, our lawyers' extensive experience and industry-specific knowledge, combined with a sound legal and commercial understanding, are particularly emphasised. Below is a selection of our current awards:



- › **WirtschaftsWoche:** "WiWo Top law firms 2018"
- › **Best Lawyers:** "Germany's best lawyers 2019"
- › **FOCUS Spezial Ihr Recht 2018:** "Leading patent law firms"
- › **WirtschaftsWoche 2015:** "Leading patent law firms"  
(Maiwald is the only law firm to have received both awards as top legal and top patent law firm)





## **Welcome to Maiwald!**

### **Your concerns are paramount.**

As one of Germany's largest and most renowned law firms in the field of intellectual property (IP), ensuring an optimal representation of our clients' interests is of paramount importance to us. Our closely-knit team comprising a total of about 230 people in Munich and Düsseldorf also works closely with cooperation partners abroad, in order to gain a clear overview of your particular needs, regardless of the specific industry or type of company - whether start-up, medium-sized firm or DAX corporation - in Germany and worldwide. We at Maiwald will do everything to ensure that all your IP matters are handled with competence and commitment; we analyse all problems and deliver clearly formulated hands-on solutions no matter how complex the issues are. Add to these strengths an entrepreneurial and creative approach to problem-solving and you have a first-rate service and optimal results for cost-conscious clients. Building a long-term basis of trust is always our first priority.

## Individual attention to each client

You and your IP concerns are the focus of our work. This is why client-orientation and personal consultation form the basis of our professional approach. About 80 highly qualified patent attorneys and attorneys-at-law, an inhouse patent search department and numerous client-specific teams of assistants are at your disposal. Our inside knowledge of the workings and concerns of industry, high level of efficiency and flexibility, and outstanding personal commitment all set us apart from our competitors. Our goal is your success. We are your professional partners when it comes to the enforcement and defence of your intellectual property rights and the coordination of international trademark and patent infringement proceedings. We support you in taking care of your brands and designs and enable you to set up and expand your portfolio with cost-efficiency and legal security; we offer you specialist advice on regulatory, compliance, competition and antitrust issues and will be happy to advise you on questions related to the German Employee Invention Act. Both sides stand to gain from this extensive, complementary range of services in long-term client relationships.

## Full package of IP services from a single source

You can rely on Maiwald's wide-ranging expertise. We are not only familiar with all facets of IP law and provide a full range of one-stop services covering all aspects of this field, but also support you in developing and finding solutions with regard to other company-relevant legal aspects, which are often closely linked to your intellectual property.

Our highly qualified patent attorneys and attorneys-at-law unite the most important skills one would expect of an interdisciplinary team: sound legal knowledge, extensive litigation experience, business proficiency and a broad range of technical and scientific know-how. And, it goes without saying, absolute professionalism, efficiency and close attention to the needs of each individual client. In particular, you will benefit from the synergy effects of the allround service covering various areas of law as well as the support and advice offered by attorneys-at-law and patent attorneys. So you can be assured of receiving the best advice based on experience in all areas, with proven competence and in-depth industry knowledge.





**Sectors**

**Strategy**

**Legal areas**

## How we support you

### Protect

We help you to protect and defend your intellectual property and other business assets. In particular, we have expertise in coordinating global patent and brand portfolios as well as in protecting you against liability.

### Litigate

We represent you in contentious proceedings concerning the infringement and validity of intellectual property rights before the general courts, the Federal Court of Justice, the Federal Patent Court, the German and European offices and the European Court of Justice as well as in other legal disputes or administrative proceedings.

### Deal

We support you in negotiating contracts and accompany M&A transactions with a focus on questions relating to intellectual property and compliance.

### Consult

In the field of IP, we advise you on filing strategies and evaluate questions on Freedom to Operate and validity of IP rights. We also provide strategic and pre-emptive consultancy in the field of compliance and data protection.

# Our expertise at a glance

## Technical Property Rights

- › Enforcing and defending patents, utility models and Supplementary Protection Certificates
- › Devising (international) protection strategies
- › Freedom to Operate analyses
- › Representation in proceedings before German patent litigation chambers as well as the Federal Patent Court



## Employee Invention Law

- › Standard operating procedures, templates
- › Developing remuneration systems
- › Assessing legal issues and risks, and strategic consulting
- › Drafting and negotiating remuneration agreements
- › Asserting and defending claims under employee invention legislation
- › Representation before the arbitration board of the German Patent and Trademark Office and the German courts

## Design Law

- › Enforcing and defending design rights
- › Devising international protection strategies
- › Worldwide registration of design rights

## Trademark and Product-labelling Laws

- › Enforcing and defending trademarks and other product labelling rights
- › Devising international protection strategies
- › Evaluating trademark portfolios and assuming the representation for brand portfolios
- › Clarifying the availability of trademark and other product labelling rights
- › International trademark registration
- › Representing clients in unilateral and inter partes proceedings before the German Patent and Trademark Office and the Office of the European Union for Intellectual Property
- › Drafting complex priority agreements, co-existence agreements and licence agreements



## Unfair Competition Law and Drug Advertising Law

- › Appraising and reviewing advertising presence
- › Enforcing and defending rights in products and services not covered by intellectual property rights

## Contract Law

- › R&D cooperation
- › Technology transfer and support for M&A projects
- › National and international licence agreements
- › Protection of know-how
- › Agreements for clinical studies and trials
- › Contract manufacturing and distribution agreements
- › Dossier and licence purchase agreements





## Pharmaceutical and Life-Sciences

- › Advice on the legal aspects of clinical studies
- › Law on pharmaceuticals and medical devices
- › Drug Advertising Law
- › Approval for pharmaceutical products and medical devices
- › Regulatory Affairs

## Implementing M&A Projects

- › Carrying out due diligence audits focussing on IP and pharmaceutical law, as well as compliance
- › Drafting and reviewing typical M&A contracts (share deals and asset transactions)

## Combating Product Piracy

- › Representation in national and pan-European border seizure proceedings
- › Preliminary injunction procedures for product seizure, including trade fair injunctions

## Antitrust Law

- › Assistance with association activities in compliance with antitrust law.
- › Advice and representation in antitrust proceedings
- › Defence against or enforcement of cartel damages claims
- › Contract clauses pertaining to antitrust law

## Compliance

- › Establishment and implementation of compliance management systems
- › Identifying compliance related risks
- › Drafting compliance guidelines and process descriptions
- › Carrying out internal compliance training

## Data Protection

- › Legal realisation and implementation of regulations under the GDPR and the Federal Data Protection Act (BDSG)
- › Analysing in-house data protection measures
- › Developing individual data protection concepts

## Protection of Trade Secrets

- › Individual concepts to protect trade secrets
- › Drafting contracts that secure the protection of trade secrets
- › Employee training



## Software and IT Law

- › Software development contracts
- › Software maintenance contracts
- › Software sales contracts
- › Representation in specific disputes
- › IT compliance and data protection

## Legal areas



### Patents & Utility Models

Patents and utility models are crucially important instruments for protecting technical inventions. The publication of an invention and the protection afforded by it make a valuable contribution to technological progress.

In this way, the owner of an IP right may for a limited period of time prevent others from using their invention or may grant a licence for such use. Our interdisciplinary teams of patent attorneys and attorneys-at-law support clients every step of the way, not only in developing suitable strategies to file for and defend protective rights but also in enforcing the granted IP rights. Maiwald's attorneys-at-law have many years of experience in coordinating international patent infringement actions and work closely with their patent attorney colleagues on technical aspects. Maiwald's patent attorneys are distinguished by their particular expertise in opposition and appeal proceedings before the European Patent Office.

### Supplementary Protection Certificates

Supplementary protection certificates (SPCs) offer manufacturers of medicaments and plant protection products the possibility to extend the duration of their patent protection for a maximum of five years. In this way, the legislator ensures that the patent owner is compensated for time lost between filing a patent application and obtaining regulatory approval. An SPC does not however extend the overall scope of protection of a patent, but merely provides protection for already approved active agents. Maiwald's attorneys-at-law and patent attorneys specialising in pharmaceuticals and plant protection advise you on all aspects of supplementary protection certificates and coordinate the corresponding procedures. Maiwald's particular expertise in this area can be seen in its successful referral to the European Court of Justice (ECJ) of the question of how to deal with cases where the active ingredient for which a SPC has been applied for is not explicitly mentioned in the granted patent.

### Trademarks & Designs

Trademarks and designs play a central role as the key distinguishing features in the successful marketing of products and services. The opportunities and possibilities they offer are however as numerous as the potential traps. For this reason, before filing or using a trademark or design, it is essential to have a customised and well thought-out strategy: one that takes into account the regulatory landscape and current developments in case law as well as existing rights of third parties and things to watch out for when enforcing rights against imitators. We advise you both prior to filing, in the choice and design of the proper IP right, as well as later on when enforcing a granted IP right against competitors.

We represent clients in opposition proceedings as well as infringement and nullity actions before German and European bodies and courts. Thanks to our vast store of experience and a choice global network of colleagues, we are ideally equipped to protect your interests both domestically and overseas.





## Copyright

Copyright law protects the author of an intellectual product. This may be a text, a picture, a video, or even under certain circumstances a slogan or a physical object, such as a piece of furniture. Business enterprises often face the difficulty that the internet makes it possible to copy texts, images and similar works quite simply. We help you to protect your creative output, for example by means of contractual safeguards, or in legal proceedings arising out of rights violations. Moreover, you can also rely on us when you wish to acquire rights from third parties or when you have been threatened with legal proceedings because of an alleged copyright infringement.



## Competition & Antitrust Law

There are many situations where competition and antitrust laws come into play, starting from exclusivity agreements in supply contracts, non-compete clauses in development contracts, establishment of new distribution structures, all the way up to participation in bidder's discussions relating to tenders or holding association meetings. In addition, antitrust law prohibits certain vertical agreements, i.e. between manufacturers and distributors. Other special circumstances arise where a company exercises a dominant position in the marketplace.

In all of these situations there is a risk of falling foul of competition law and facing large fines. Owing to their experience in antitrust issues, and also having

represented many clients in antitrust matters, including claims for damages arising out of breaches of antitrust law, Maiwald's attorneys-at-law have accumulated a high degree of expertise in this area.

## Compliance

The task of compliance is to help businesses minimise the risk of inadvertently violating regulations by adopting timely organisational and preventive measures. If an organisation does not have a functioning compliance management system (CMS) in place, there is always the risk that the management bodies will be vulnerable to the threat of civil and, in some cases, even criminal liability, proceedings. Where wrongdoing has already occurred, in order to be able to participate in public procurement procedures, it may become necessary to carry out self-cleaning, which also includes the adoption of compliance measures. Maiwald's attorneys-at-law can advise you in setting up and implementing a CMS. This would typically include aspects such as identifying risks, drawing up guidelines and process descriptions, implementing staff training measures and advising on how to identify potential compliance traps (internal investigation). When required, we can put the client in touch with an external compliance expert or offer advice on where to report compliance concerns (so-called whistleblowing).

## Data Protection

Data protection law is becoming an ever more important feature of today's information-driven society. Ensuring effective protection for personal data is one of the major challenges facing society in the future. Because of their complexity and the continually changing digital landscape, most data protection concepts need to be subjected to a regular process of adaptation. The General Data Protection Regulation (GDPR), being the best-known example, is the most important regulatory building block for the protection of personal data in Europe. Maiwald's team of attorneys-at-law can help you with the legal



implementation of regulations under the GDPR and the Federal Data Protection Act (BDSG). In doing so, we analyse any existing data protection measures the client may already have established and, based on these, develop a data protection concept to meet the particular circumstances. Through our extensive experience in representing client companies in highly regulated branches of industry, for example in the pharmaceuticals sector, our clients also benefit from these industry-specific insights when we provide advice on data protection law.

## Contract Law

Our clients receive comprehensive advice throughout the life cycle of their products - whether it concerns their protection and the development of a patent strategy, market access in compliance with the regulatory environment, own marketing or licensing or partnerships. In this context, the drafting of contracts is often of pivotal importance. Not only is it important for the effective enforcement and protection of our clients' interests, but also for the collaboration between cooperation partners from industry and/or the public sector, such as university research institutions. We support our clients, whether they be international corporations, university institutions or start-ups, in all contractual matters from the conceptualisation of the idea to the development of an innovative end product. Against the background of their in-depth knowledge of the industry and their litigation experience, our attorneys will provide you with comprehensive advice on all aspects of contract law and support you during contract negotiations. We identify - often working in teams consisting of both attorneys-at-law and patent attorneys - opportunities and risks that may arise from individual contractual clauses, thus establishing the foundations for your economic success. Our experts routinely draft Service, Manufacturing, Contract manufacturing, Sales, Licence and R&D Agreements, as well as Partnership Agreements, Non-disclosure Agreements (NDAs) and Material



Transfer Agreements (MTAs). With our well-established trademark law practice, we also assist our clients in drafting marketing and sales-related agreements in the field of intellectual property rights for designs, trademarks or copyrights and we support them in developing their distribution system in compliance with antitrust law and other compliance-relevant areas of the law.

## Transactions (M&A)

Our attorneys-at-law and patent attorneys have extensive experience in national and international transactions and can advise you not only regarding IP-related issues, but are also available at any time to answer your questions regarding aspects of compliance, regulatory and corporate law. Technology is increasingly emerging as one of the key value factors of a company. Accordingly, it is important to ensure the transferability, exemption from third-party rights and legal validity of the related property rights, as well as to safeguard the existence and availability of the know-how, and identify any potential problems at an early stage. Our patent attorneys and attorneys-at-law have extensive experience in providing support for technology transfers. We are well aware of the conventional stumbling blocks and what steps to take to avoid them. Our lawyers are experienced in the evaluation and strategic development of existing patent and trademark portfolios, employee invention law, the protection of know-how, as well as in the areas of compliance, data protection and product approval law.



Due to the high degree of specialisation, we are able to assemble legal teams for each individual case, combining many years of pertinent experience in each relevant technology or industry sector. In addition to the conventional opportunity and risk assessment within the scope of due diligence, our lawyers are happy to advise you on the contractual implementation and best possible means of safeguarding a transaction.

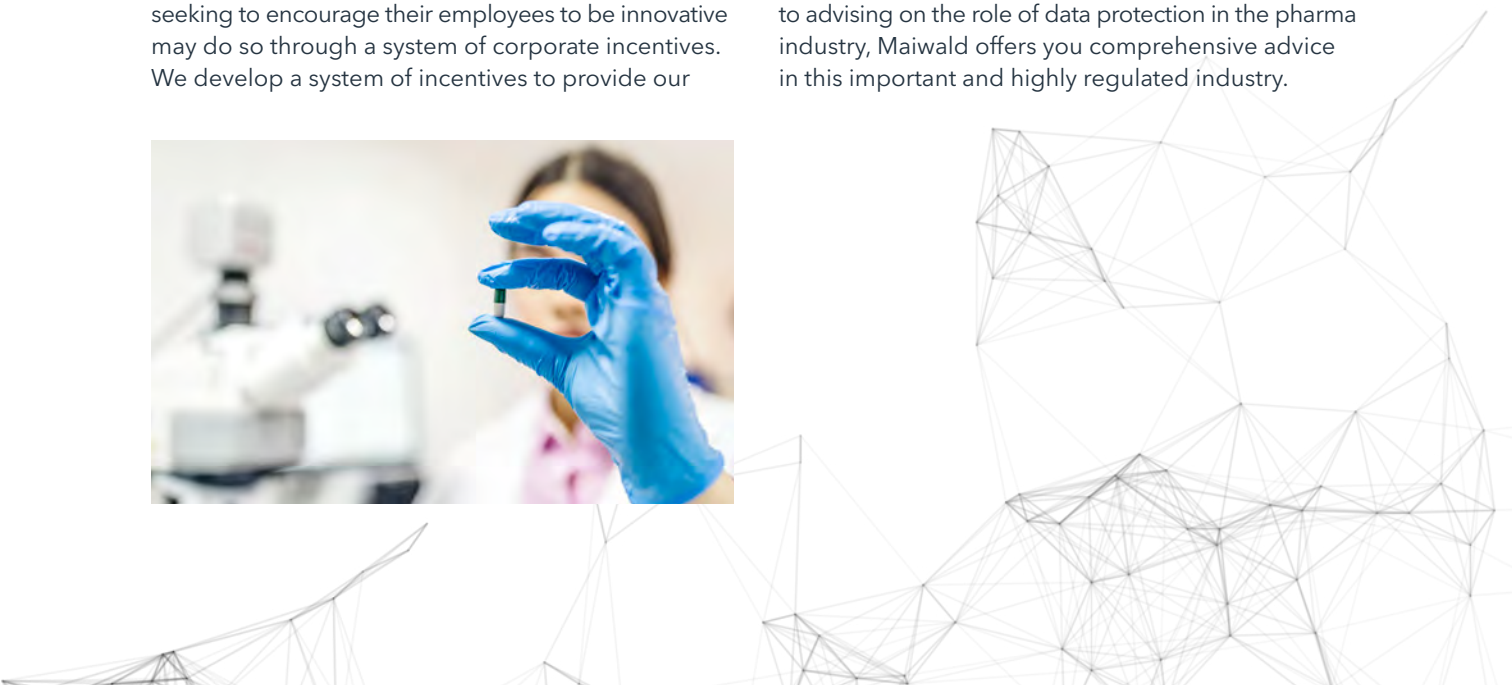
### Employee Invention Law

The rights related to employee inventions play an important role in patent law, especially since more than 90% of all patent applications filed for inventions created in Germany originate from employees. The so-called service inventions include all innovations that are the result of the employee's experience or work-related activity in the company. According to the German Law on Employee Inventions (*Gesetz über Arbeitnehmererfindungen* (ArbnErfG)), every employee inventor is obliged to immediately report a service invention to their employer. The employer can either claim the service invention or release it. If the employer does not declare the release within four months after the invention has been reported, the invention will be deemed to have been claimed by the employer. In this case, the employee inventor is entitled to a corresponding inventor's compensation. Companies seeking to encourage their employees to be innovative may do so through a system of corporate incentives. We develop a system of incentives to provide our

clients with legally compliant reporting systems and procedurally simplified company remuneration systems (e.g. incentive, rights purchase, lump-sum remuneration). In addition, we support our clients in determining definitive inventor compensation, mediate in the event of differences of opinion between employee inventors and employers and, in a worst case scenario, conduct arbitration proceedings before the Arbitration Board for Employee Inventions of the German Patent and Trademark Office (DPMA), as well as litigation proceedings before the general courts.

### Pharmaceutical Law

Pharmaceutical law encompasses a wide range of interdisciplinary legal areas in the fields of drugs and medical devices. Besides purely legal issues, it is also important when developing pragmatic legal solutions to understand and be able to evaluate broader scientific issues and their potential ripple effects. In the field of pharmaceutical law, Maiwald offers you an interdisciplinary consultancy team of attorneys-at-law, pharmacists and patent attorneys that is unique in Germany. These have longstanding experience in the life sciences sector and an extensive network, enabling us to recognise new trends and devise appropriate legal solutions at an early stage. From mapping out approval strategies to drafting and checking complex pharmaceuticals-related contracts, to advising on the role of data protection in the pharma industry, Maiwald offers you comprehensive advice in this important and highly regulated industry.







### Dr Marco Stief, LL.M. (Chicago)

Partner  
Attorney-at-Law

#### Practice areas

- › Patent Law and Employee Invention Law
- › Competition and Antitrust Law
- › Contract Law
- › Pharmaceutical Law

#### Languages

- › German, English

Marco Stief joined the law firm Maiwald as a partner in 2013 and has headed the legal department since 2017. He has 20 years of experience in IP law, in particular patent law, and also advises companies concerning complex IP agreements as well as technology transfers.

He is the author of numerous specialist publications regarding IP law and, among others, co-author of the "Handbuch des Patentrechts" (Patent Law Handbook) published in German and English (one of the leading textbooks about German patent law), as well as editor of the European handbook of "Supplementary Protection Certificates". In 2011, he was appointed judge to the Conciliation Board for Commercial Disputes of the Frankfurt Chamber of Commerce and Industry.

He lectures in intellectual property rights at the University of Dresden and is associate lecturer in patent and international contract law at the University of Marburg.

Prior to joining Maiwald, Marco worked as an attorney-at-law at the "Magic Circle" law firms Clifford Chance, Freshfields Bruckhaus Deringer and Baker & McKenzie and as Global Director Legal for the Fresenius Group.

He completed his law studies at the Universities of Bayreuth and Tübingen, graduating among the top one percent of his year. His outstanding academic achievements were rewarded, among other things, with scholarships from Fulbright International, Rotary International and the German Academic Exchange Service (DAAD). In 2001 he obtained his postgraduate degree Master of Laws (LL.M.) from the University of

Chicago where he graduated as best student in his year. In 2019 he was awarded a Dr jur. Doctorate from the University of Basel for a topic regarding IP law.

Marco is an active member of the German Association of Intellectual Property (GRUR), the German Attorney Association (DAV), the German-American Lawyers' Association (DAJV), Association of IP Experts (VPP) and the Licensing Executives Society (LES).

#### Recommendations (selection)

- › Listed in **Who's Who Legal 2019** among the "best 6 patent litigators" in Germany.
- › Listed in **JUVE 2019/2020** as one of the "Top 8 German patent litigators under 50".
- › **Legal 500** recommends him as "pragmatic, fast, results-oriented and always meeting the highest professional standards." [...] "The brilliant Marco Stief gives excellent strategic advice, often finds creative solutions for difficult IP problems and is absolutely convincing in court." [...] "Marco Stief together with his team in Munich is characterised by 'outstanding industry knowledge' works 'very quickly and flexibly' and is esteemed for the 'very good value for money'."
- › **Who's Who** writes: "Marco Stief is applauded for his broad experience and expertise and is described as a fantastic patent litigator by impressed sources."
- › The **WirtschaftsWoche** repeatedly recommends him as one of the best attorneys-at-law.
- › In the **JUVE Handbuch** for several years running he has been named as a "frequently recommended lawyer", appreciated by clients above all for his pragmatic approach.
- › Recommended in **Best Lawyers** "Deutschlands Beste Anwälte 2019".
- › Recommended in **MIP IP Stars 2019**.
- › Listed for many years in **IAM Patent 1000** "World's Leading IP Litigators".
- › Listed for many years in **IAM Strategy 300** as one of the "World's Leading IP Strategists".
- › Honoured as "**Thought Leader in Patents**" by **Who's Who 2020**.
- › Recommended in **Expert Guides - Life Sciences** for the areas of IP and regulatory in 2019.
- › Recommended in **Chambers Europe 2018**.
- › Winner of the "**Client Choice Award 2015/2016** for Patent Law".



### Elke Wurster

Partner  
Attorney-at-Law  
Maîtrise en droit international | Compliance Officer (univ.)

---

#### Practice areas

- › Competition and Antitrust Law
- › Compliance
- › Insolvency Law
- › Data Protection
- › Contract Law

---

#### Languages

- › German, English, French

Elke Wurster is a highly experienced lawyer primarily specialising in compliance, antitrust and insolvency law; her expertise also includes contract and commercial law. She regularly advises companies on all aspects of compliance, including the establishment of compliance management systems, employee training, how to carry out internal investigations of compliance issues, as well as offering regular compliance counselling. Her particular legal expertise is in antitrust and anti-corruption law.

She not only represents her clients out of court, but also regularly conducts litigation proceedings on their behalf to assert or defend complex claims in different areas of commercial law. She regularly publishes articles in professional journals and frequently gives lectures on various compliance topics. She began her career as an attorney-at-law in a French-German law firm in Paris before joining a major Anglo-German law firm in Munich. Following several years carrying out operational tasks as head of legal affairs and compliance with a British group, Elke subsequently returned to the bar joining Maiwald as a partner in 2018.



### Stephan Schneller

Partner  
Attorney-at-law  
Specialist Lawyer for Intellectual Property

---

#### Practice areas

- › Trademark & Designs
- › Copyright
- › Competition and Antitrust Law
- › Contract Law

---

#### Languages

- › German, English

Stephan Schneller was admitted to the bar in 1996 and qualified as a certified specialist for intellectual property law in 2009. His area of expertise is intellectual property protection (national and international), in particular trademarks, patents and utility models, industrial. Stephan's expertise also encompasses the laws on competition, tort, liability, the internet, the advertising of medical and pharmaceutical products, and European law; contract law, in particular licensing, cooperation and know-how contracts. He devises solution strategies in cases where IP rights are not (or no longer) available, at the interface between trademarks, design, copyright and competition law.

He specialises in complex main actions, as well as preliminary injunctions and opposition proceedings in connection with cancellation or nullity actions or domain dispute proceedings, all before the civil courts and Offices. His clients include national and international corporations, start-ups and sole traders.

He gives regular talks to companies, lectures at the LMU Entrepreneurship Center and regularly publishes bylined articles.



### Susanna Heurung

Partner  
Attorney-at-Law  
Specialist Lawyer for Intellectual Property

---

#### Practice areas

- > Trademarks & Designs
- > Competition and Antitrust Law
- > Contract Law

---

#### Languages

- > German, English, French, Spanish

Susanna Heurung provides comprehensive advice to clients in matters relating to German, European and international trademark law, design law, competition law, food law and copyright law. Her work involves preparing and processing applications to register a protective right as well as legal and out-of-court representation of clients in opposition, cancellation, warning notices and temporary injunctions.

She represents clients before the competent German and European bodies and courts and has successfully appeared on behalf of clients before the European Court of Justice.

She regularly gives lectures and publishes articles in professional journals on various issues in the field of industrial property rights.

In the year 2018 she became head of the firm's trademark department.

Susanna has been working as an attorney-at-law in the field of intellectual property rights since 2004 and, before joining Maiwald, was a partner at the law firm Kotitschke & Heurung and also worked for the law firm Kador & Partner.



### Stefan Bianchin

Partner  
Attorney-at-Law  
European Patent Attorney  
Specialist Lawyer for Intellectual Property

---

#### Practice areas

- > Patents & Utility Models
- > Employee Invention Law
- > Contract Law

---

#### Languages

- > German, English

Stefan Bianchin has extensive experience in national and international patent and utility model infringement cases, as well as in invalidation, opposition and revocation proceedings. His dual qualification both as an Attorney-at-law (2007) and European Patent Attorney (2013) enables him to evaluate a case not only from the legal aspects but also from a technical point of view and thus, in its entirety. This qualifies Stefan in particular to coordinate infringement and validity proceedings and to conduct opposition and nullity proceedings with regard to parallel infringement proceedings. Since 2017, Stefan has been a lecturer in patent law for engineers at the Munich University of Applied Sciences. His experience in litigation, in turn, enables him to provide strategic advice on the development of cost efficient, worldwide patent portfolios and their exploitation, as well as drafting patent claims that prove to be effective and legally valid in enforcement proceedings. Stefan also counsels on issues concerning licence agreements, employee inventions and vindication procedures. Industry-related experience: IT and software, embedded systems, telecommunications, Internet service providers, smart farming, medical technology, general mechanical and plant engineering, automotive, lighting technology, optics, consumer goods.





### **Heike Röder-Hitschke, LL.M. (Strasbourg/Dresden)**

Counsel  
Attorney-at-Law  
Specialist Lawyer for Intellectual Property

---

#### Practice areas

- › Patents & Utility Models
- › Supplementary Protection Certificates
- › Employee Invention Law
- › Contract Law
- › Trademarks & Designs
- › Competition and Antitrust Law

---

#### Languages

- › German, English, French

Heike Röder-Hitschke was admitted to the bar in 2002 and as a certified IP specialist in 2010. She joined Maiwald in 2013 and has been advising national and international businesses in all areas of intellectual property protection, competition- and IP-related antitrust law, with particular focus on patent law and the law on employee inventions. She also advises on and prepares IP- and technology-related contracts. She has many years of experience in leading and coordinating infringement cases (patents, utility models, supplementary protection certificates) and assists in parallel validity proceedings. The technical focus of her activities is on the areas of pharma and life sciences as well as engineering. Additionally, she has wide-ranging expertise in trademark matters.

Heike is a lecturer at the Technical University of Dresden and regularly holds talks and seminars on patent and licensing contracts as well as on IP-related procedural law.

Prior to joining Maiwald she worked for prestigious law firms in Berlin and Dresden and most recently for several years in Frankfurt as part of the IP team of Arnold & Porter Kaye Scholer LLP.



### **Dr Christian Meyer**

Principal  
Attorney-at-Law  
Specialist Lawyer for Intellectual Property

---

#### Practice areas

- › Patents & Utility Models
- › Employee Invention Law
- › Pharmaceutical Law
- › Trademarks & Designs
- › Competition Law
- › Contract Law

---

#### Languages

- › German, English

Christian Meyer's expertise extends to all areas of intellectual property protection, with the main focus on the representation of domestic and foreign clients in infringement litigation. He advises and represents companies mainly in national and transnational patent and utility model proceedings as well as in trademark and design infringement cases. He also advises on questions relating to the German Employee Invention Act, pharmaceutical and competition law and product piracy as well as on drafting contracts. Christian who has been a qualified certified specialist for intellectual property law since 2015, regularly gives lectures on patent law topics. He had already worked for Maiwald during his legal traineeship, before he joined the litigation and dispute resolution practice group of a renowned international law firm in Düsseldorf. Lastly, he worked for several years as a litigation attorney with a well-known IP law firm in Munich before returning to Maiwald as an attorney-at-law in 2018.



### Dr Gisela Grabow, LL.M.

Principal  
Lawyer (England/Wales)

---

#### Practice areas

- > Intellectual Property Rights
- > Contract Negotiations
- > Dispute Resolution
- > Regulatory Affairs
- > EU Regulatory Affairs  
(pharmaceuticals, medical devices, biotech and foodstuff)
- > Accompanying cross-border Antitrust and Competition Law Proceedings

---

#### Languages

- > German (native speaker), English (native speaker), French

Dr. Gisela Grabow is particularly active in international legal issues involving contractual, cross-border, regulatory and EU matters in the pharmaceutical, biotech, foodstuff, medical devices and automotive sectors.

She studied law at universities in England, Germany and Den Haag. After her studies, she worked as a legal trainee for law firms in Germany and London, and then as a temporary lawyer (foreign services) in Texas, USA and at an international organisation.

Gisela specialised, inter alia, in international and European commercial law, including IP law, and international and European law on dispute resolution (settlement of cross-border disputes) during her graduate and postgraduate studies (LL.M.) as well as for her PhD.

Gisela also worked in Legal Consultant positions at an international organisation. As president of a European legal commission, she regularly publishes comments on legislative proposals of the EU Commission and monitors changes in EU law.



### Dr Christian Pisani, LL.M. (London)

Principal  
Attorney-at-Law

---

#### Practice areas

- > Pharmaceutical Law
- > Contract Law
- > Compliance
- > Insurance Law
- > Competition and Antitrust Law
- > Data Protection

---

#### Languages

- > German, English, French

Christian Pisani was admitted to the bar in 2001 and joined Maiwald in 2018.

He has extensive experience in German and international business law, including compliance counselling, and in insurance law, including D&O insurance. He also advises and represents clients from regulated industries, in particular from the pharma and life sciences industries. He has wide-ranging, hands-on experience in drafting complex contracts, especially in an international context, and in representing clients before civil courts and arbitration panels.

Christian is a lecturer in the master's program in medical ethics at the University of Mainz and for insurance law at the Hagen Law School. He also publishes regularly in his fields of expertise.

Before joining Maiwald he was an inhouse counsel for a leading biosimilar developer in Martinsried and worked for law firms in Berlin and Munich.

After studying law in Munich and London (LL.M.), he obtained his doctorate under Prof Dr Ulrich Gassner with a comparative study on the protection of business and trade secrets in (European) environmental law and in 2016 successfully completed the "Drug Regulatory Affairs" certificate course at the University of Augsburg.



### Tobias Matschke

Senior Associate  
Attorney-at-Law

---

#### Practice areas

- › Patents & Utility Models
- › Employee Invention Law
- › Competition and Antitrust Law
- › Trademarks & Designs
- › Contract Law

---

#### Languages

- › German, English

Tobias Matschke advises international and national companies on all aspects of intellectual property law. His activities in this field focus on technical IP rights, in particular patent law (pharma & life sciences, as well as engineering). He represents our clients in infringement proceedings concerning patents and utility models as well as in the corresponding validity proceedings. In addition to preparing infringement analyses and negotiating and drafting licence agreements, Tobias is also a specialist in matters relating to the German Employee Invention Act (in particular employee's remuneration and systems for the acquisition of rights). He also advises our clients on competition law matters. Other fields of activity are design law as well as German and European trademark law.

He is a member of the German Association for Industrial Property Protection and Copyrights (GRUR).

In 2016 he was admitted to the bar and joined Maiwald as an Associate. In 2019 he was appointed as Senior Associate.



### Matthias Görich

Drug Information Specialist  
Drug Registration Specialist

---

#### Practice areas

- › Regulatory Affairs
- › Regulatory Intelligence

---

#### Languages

- › German, English

Matthias Görich's expertise includes Regulatory Affairs and Regulatory Intelligence. His work focuses on pharmaceuticals and medical devices, in particular with regard to strategic advisory services and the protection available in the regulatory field. This, in addition to patent law, is part of a comprehensive protection strategy for medicinal products and medical devices.

Matthias has been a pharmacist since 1985 and, in 1996 he became a Drug Information Specialist. Previously, he worked as a research assistant under Prof Dr Richard Neidlein at the Institute of Pharmaceutical Chemistry, in the renowned Ruprecht Karl University of Heidelberg. Matthias Görich gained his first experience in the pharmaceutical industry as Regulatory Affairs Manager at STADA AG. Most recently, he worked for more than 25 years at Mundipharma in Limburg, where he occupied various positions, such as Senior Regulatory Affairs Manager and Head of their Admissions Department. Matthias Görich has been advising Maiwald's clients since 2017, where he manages to incorporate his many years of professional experience into developing customised and pragmatic solutions. For this reason, he is equally esteemed for his expertise by Maiwald's clients, the firm's attorneys-at-law and patent attorneys and is thus a reliable consultant for complex regulatory issues.





**Susanne Ferstl**  
Brand & Design Consultant

---

**Practice areas**

- › Trademarks & Designs
- › Domains

---

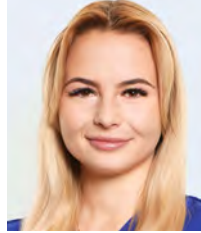
**Languages**

- › German, English, French

Susanne Ferstl has been active in trademark law for over 20 years. She joined Maiwald in 2014.

She deals with applications, projects concerning assignments, trademark watch services and related priority agreements, authorisation queries, oppositions and infringement proceedings. She is also responsible for administrative management in the trademark department.

As an active member of INTA (International Trademark Association) and Co-Chair of the International Projects subcommittee, she regularly and successfully organises, conducts and supports seminars, among others, at the German Patent and Trademark Office. Since January 2020 Susanne has been a member of the INTA Law Firm Committee.



**Regina Abel**  
Paralegal

---

**Practice areas**

- › Trademarks & Designs

---

**Languages**

- › German, Russian, English

Regina Abel joined Maiwald in 2019.

Her work focuses on trademarks and designs and includes, in particular, the preparation and filing of applications, formalities in connection with the filing, processing collision notices and oppositions for German, European and international companies. Invoicing and accounting is also one of her responsibilities. In addition, she is the contact person for the administrative activities of the trademark department. Previously Regina worked at the civil law firm Gollmann, Brosche & Heinlein in Augsburg.





### Sabine Maier

Paralegal  
Office Manager (SKT certified)

---

#### Practice areas

- › Extrajudicial and Judicial Infringement Proceedings
- › Cost Fixing Proceedings
- › Organisation

---

#### Languages

- › German, English

Sabine Maier's field of activity primarily comprises the preparation of claims, protective writs and other briefs. She is responsible for all matters relating to legal costs including their judicial determination and recovery. Her sphere of responsibility also includes the monitoring of all deadlines and judicial appointments. Furthermore she is responsible for the administrative management in the legal department, providing essential support to our lawyers and patent attorneys in all matters relating to tasks arising in a patent attorney and law firm. In 2008 she completed her training as a legal assistant in a Munich criminal law firm and subsequently worked in the insurance and liability law division at Bach Langheid Dallmayr and for the IP law firm Bardehle Pagenberg before joining Maiwald in 2019.



### Katja Höfer

Dipl. Juristin - Law Graduate  
Trademark and Design Consultant

---

#### Practice areas

- › Trademarks & Designs
- › Extrajudicial and Judicial Infringement Proceedings

---

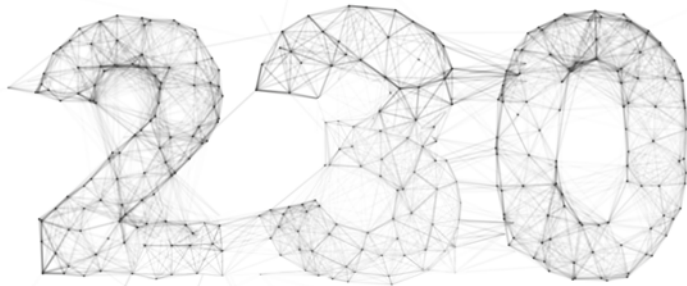
#### Languages

- › German, English, Spanish

The Legal Team was expanded in February 2020 when Katja Höfer joined Maiwald. She has been working in the field of industrial property law for over 10 years, in particular in patent, trademark and design law. In this area, she deals with the preparation and filing of intellectual property applications, the conduct of opposition, nullity and complaints procedures, as well as the maintenance of German, European and international intellectual property rights. In addition, Katja handles various copyright and competition law proceedings before the ordinary courts and is also very experienced in dealing with the assignment and transfer of property rights. Furthermore, she assists our lawyers in drafting contracts and carrying out legal research.

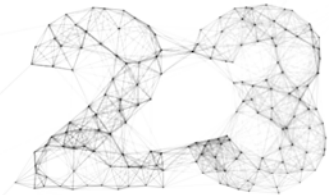


## In brief



**Employees in  
Munich  
and Düsseldorf**

**Practice areas**



**Highly-qualified  
Patent attorneys and  
attorneys-at-law**

## Contact



### Munich

Maiwald Patentanwalts- und  
Rechtsanwalts-gesellschaft mbH  
Elisenhof, Elisenstraße 3  
80335 München  
Germany

T +49 (0)89 747 266 0

F +49 (0)89 776 424

info@maiwald.eu

### Düsseldorf

Maiwald Patentanwalts- und  
Rechtsanwalts-gesellschaft mbH  
Grünstraße 25  
40212 Düsseldorf  
Germany

T +49 (0)211 301 257 0

F +49 (0)211 301 257 11

mail@maiwald.eu

[maiwald.eu](http://maiwald.eu)